



Stowe Associates  
 Insurance Brokers and Third Party  
 Administrators  
 2951 Flowers Road South, Suite 217  
 Atlanta, GA 30341  
 Phone: (770) 451-6222  
 (800) 533-7896  
 Fax: (770) 936-2638

## Sample Total Compensation Report

Dear Jim,

Below is a summary of your benefits along with associated costs. Thanks to the dedication and effort of our employees we succeed, giving us the capability to offer first class benefits.

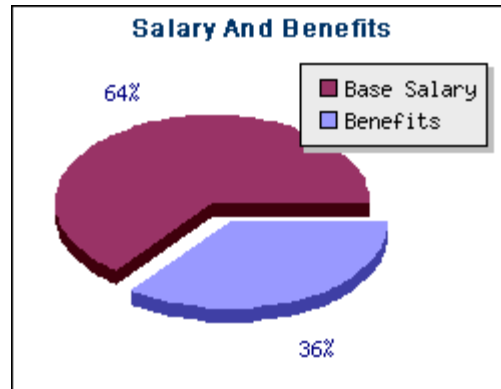
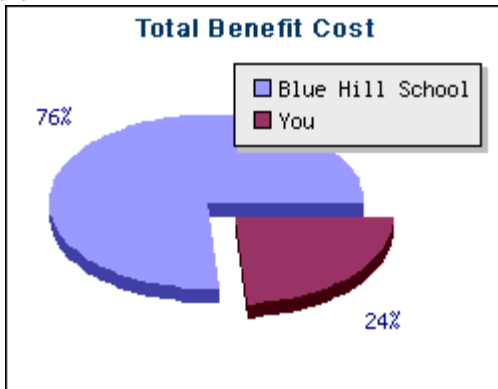
- John Smith, CEO



<u>Yearly Benefit Costs</u>	<u>Company Cost</u>	<u>Your Cost</u>
Retirement:	\$3,000	\$500
Social Security:	\$4,892	\$1,287
Tuition Reimbursement:	\$5,000	\$2,500
Golf Club:	\$100	\$25
Medical:	\$10,500	\$3,500
Dental:	\$1,000	\$200
AD&D:	\$30	\$5
Life:	\$400	\$25
STD:	\$600	\$150
LTD:	\$300	\$75
<b>Total Yearly Benefit Costs</b>	<b>\$26,622</b>	<b>\$8,317</b>
<b>Your Annual Salary</b>	<b>\$48,000</b>	
<b>Total Value of Your Compensation</b>	<b>\$74,622</b>	

\*See Figure 1  
(Below)

Figure 1



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## Employee Compensation Communication Made Easy

**BrokerSuite announces Total Compensation Statements.** Total Compensation is a web-based service that communicates the entire value of an employee's compensation: salary, benefits, taxes and more. The Total Compensation service is an impressive organizational tool that helps improve employee communication, understanding and satisfaction.

### Solutions for Employees and Employers!

Streamline employee communication while providing your human resources department a way to improve effectiveness.

**BrokerSuite™**  
BrokerSuite, LLC  
Pine Brook Office Park  
124 Washington St. (Route 1)  
Foxboro, Massachusetts 02035  
Phone: 508-660-8636  
[www.brokersuite.com](http://www.brokersuite.com)

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\*See Figure 1 (Below)

**Figure 1**

**Total Benefit Cost**

76% Blue Hill School  
24% You

**Salary And Benefits**

64% Base Salary  
36% Benefits

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### Key Features

**Easy Set-up:** Simply complete the census setup form and we'll do the rest.

**Web-based:** No software to purchase and no maintenance issues. We do all the work of building, creating and maintaining the system.

**Security:** Web SSL 128-bit encryption with secure access.

**Flexible:** You can print out statements or have employees view the total compensation statement on a private and secure website.

**Superior Customer Service:** Just like our broker clients, we sell SERVICE. The service component of our business truly sets us apart.

## Easy Set-up • Looks Great • Inexpensive Powerful Employee Communication Tool